

Inspiring Leadership

Mission

Our aim is to encourage business-to-business networking within Australia and bilateral trade between Australia and Israel, which we have been doing successfully since 1970.

Upcoming CEO Luncheons

CEO Luncheon - 'Share the Vision' Series Wednesday 24 September 12.00 noon to 2.00pm Adelaide Festival Centre



Hon Karlene Maywald MP Minister for the River Murray Minister for Water Security



'COAG Agreement and Murray Futures'

Karlene is currently the Minister for the River Murray and the Minister for Water Security. She has held several other portfolios during this time including Minister for Consumer Affairs, Minister for Science and Information Economy, Minister for Regional Development, Minister for Small Business and the Minister Assisting the Minister for Industry and Trade. Karlene is passionate about restoring the health of the River Murray and ensuring water use from the river is sustainable. She believes over-allocation of water interstate must be addressed as a priority to return water to the system for environmental flows. As part of her present ministerial responsibilities, she is managing the South Australian Government's immediate response to the current extreme drought in the Murray-Darling Basin and its impacts on the river environment and local communities.

At the same time, she is overseeing \$3.6 billion in investment in water security projects in South Australia. This includes a desalination plant at Port Stanvac to supply onequarter of Adelaide's water needs, doubling the storage capacity of the Mount Lofty Ranges reservoirs, and further increasing our capacity to reuse recycled water and stormwater. She is also overseeing delivery of the State-Commonwealth partnership project, Murray Futures, which will support communities and help them to adapt to a future of reduced water availability and climate change.

> CEO Lunch **Tuesday 14 October** 12.00 noon to 2.00pm Sebel Playford



Dr Musimbi Kanyoro Director, Population Program Packard Foundation, USA





'Business can contribute to making globlization work for people: what is the ask?'

Dr Kanyoro will be addressing the Inaugural UniSA Nelson Mandela Lecture on 'Ethical Globalization: A Vision of a World Where Benefits Accrue to All'

Dr Musimbi Kanyoro is the Director of the Population Program at the David and Lucile Packard Foundation. The Population Program is dedicated to reproductive health and to the integration of those services with critical global health issues like HIV/AIDS as well as other education and development issues.

From 1998-2007, Dr Kanyoro served as General Secretary of the World YWCA, an umbrella organization whose members are national YWCAs in 125 countries with an outreach to 25 million women and girls and their families in 3000 communities. As General Secretary, Dr Kanyoro was responsible for the oversight of the largest women's membership organization in the world working closely with global leaders from other nongovernmental organizations, governments, the World Bank, United Nations agencies, businesses and faith-based institutions. Her role included public speaking, participation in high level delegations, political negotiations, strategic thinking forums on global issues, convening events for members and partners, and management of staff and assets of the organization. During her tenure, Dr Kanyoro led the organization to prioritize Women's reproductive health with special focus on HIV and AIDS, and on young women and girls.



Allen Bolaffi President AICC SA/NT



Alisha Fisher National Coordinator & CEO SA/NT alisha@aicc.org.au



Diana De Hulsters
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Kay Scutter Event & Administration Manager SA/NT kay@aicc.org.au

Business Opportunities for Australasian companies

Below are expressions of interest from Israeli companies looking to expand their operations in the region. If you are interested in any of the products below, please email us with the code in the subject for more information and contact details. Contact: Alisha Fisher (08) 8221 7004 alisha@aicc.org.au

SECURITY

05/08 - Micro-laboratory

This novel portable 'micro-laboratory', with its sensitive, simple, rapid, precise and reliable operation, revolutionizes the field task of police and other security agencies in the detection and identification of explosives.

14/08 - Security Consultants

This company provides consulting services to major leading companies and government services worldwide.

MEDICAL

09/08 - Equipment for Disabled Children

The Israeli company manufactures equipment design especially for disabled children.

12/08 - Gel Documentation

Israeli company which is a developer and manufacturer of imaging systems and is considered one of the most innovative and experienced companies in the gel documentation field.

INDUSTRIAL

07/08 - Acrilic Bathtubs

This Israeli company which manufactures acrylic bath tub. Whirlpool systems. Portable spas. Saunas and bathroom cabinets has several divisions that include moulding, assembling, plastic injection moulding division & carpentry.

13/08 - Electric Floor Heating

This Israeli company designs, manufactures and supplies high quality electric under floor heating systems.

17/08 - Supplier of Copper Scrap

They are supplying copper scrap (1000 MT monthly) according to the ISRI definition. Prices are according the LME (London Market Exchange) prices, and percentage discount according to the kind of the copper.

22/08 - Movable Scaffolding System for Bridge Building

Currently, this Israeli company is building 2 of the largest railway bridges ever built in Israel (2 Km each) by the use of 2 Movable Scaffolding systems (MSS).

23/08 - Control Systems

This company has gained much experience in the field of system supplies including programmable controller devices, automation & control systems and computerized communication.

INFORMATION TECHNOLOGY

08/08 - Email Marketing Applications

They are an Israeli company that develops advanced email marketing applications, and have acquired over 8 years of experience in the email marketing business.

11/08 - Restaurant Management System

This Israeli company has developed a unique and innovative Reservation and Customers management system for restaurants.

15/08 - VOIP communication

This Israeli Company connects internet sites to business / home/ cellular phone lines with one press of a free-of-charge link on the site.

20/08 - Digital Media Processing

Here is an Israeli software company based in Haifa, Israel with over 10 years of experience in the field of digital media processing, display and management systems. They create software for digital media playback and digital advertising and signage applications.

CONSUMER PRODUCTS

01/08 - Soft Waterproof Camera Case

This Israeli company has developed a soft waterproof camera case which allows you to take pictures underwater with your camera or cell phone.

02/08 - Artistic Greeting Cards

Israeli artist specializes in the design and distribution of original, artistic greeting cards.

04/08 - LED Flashing Light

This Israeli Company manufacture heavy duty LED flashing device for temporary marking applications. It is a modern alternative to MAGNESIUM FLARES, eliminating the risk of fire and health hazards.

06/08 - Household Cleaning Products

One of Israel's leading manufacturers of advanced household cleaning products like sponges, cleaning cloths, magic foams, scrubbers and scourers, are looking to enter the Australian market.

10/08 - Hand Made Pottery

An Israeli studio for original, hand made pottery, and established in the early 90's.

16/08 - Kids Play Centre

This toy set is a motor activity center for the home environment, aimed for one-month toddlers through to children aged 4-5 years old.

18/08 - Skin Care products

They produce 100% natural skin care products. Their products are made of natural oils, combined and enriched with Minerals from the Dead Sea.

19/08 - Pool Cleaner

This Israeli company is world wide leader in Robotic pool cleaning technology.

21/08 - Jewellery designer

This company designs and manufactures jewellery since 2006. All the products are hand made from high quality materials: gold/silver plated, Swarovski crystals, leather, pearls and more.

EDUCATION

03/08 - Hebrew Learning Program

This Hebrew-learning program was developed following the idea that the right approach to learn a new language is based on the interactive involvement of the student with hundreds of educational activities, rather than a passive non-interactive overview of the course contents.

DISCLAIMER: All information provided in this Bulletin Board is directly from the Israeli Company. The Israel Trade Commission takes no responsibility for the accuracy of these statements. All claims of production standards and certifications should be accompanied by the relevant documentation on request. Compiled by: Richard Vesely, Israel Trade Commission

SEPTEMBER/ OCTOBER 2008 NEW RELEASES

'Hot on the heels of the trophy & gold medal winning 05's, comes the new 2006 Ballast Stone Reds'



BALLAST STONE ESTATE 2006 SHIRAZ

Silver Medal WINE & SPIRITS ASIA 2008



BALLAST STONE ESTATE 2006 CABERNET SAUVIGNON

Silver Medal Decanter World Wine Awards 2008

Bronze Medal WINE & SPIRITS ASIA 2008

The Region

McLaren Vale

This wine region is regarded worldwide as an ultra premium viticultural district. It's climatic conditions are suited generally for the red grape varieties, particularly shiraz. Ballast Stone has 50 hectares of vineyards in McLaren Vale,





STAR RATINGS * * * * *

Three, Four and Five Star ratings are signs of excellence in fruit quality and winemaking skill. All wines are judged 'blind' by wine industry professionals and are compared in peer classes by three judges.

FUJI XECOX

A leader in knowledge management, Fuji Xerox Australia provides an array of solutions to maximise the use of corporate knowledge. Recognising the value of documents in knowledge sharing, Fuji Xerox has developed software, services and hardware that enable organisations to capture and share knowledge in a workflow that crosses the boundaries between the paper and electronic realms.

Our technology initiatives – printers, document management software, copiers, scanners and fax machines - all drive the consolidation and convergence of historically separate document information opening new avenues of communication and knowledge sharing, resulting in powerful new business solutions.

Our services – for example our world-leading outsourcing arm, the Document Services Group - bring convergent document workflow to clients, managing their document processing, saving them money and freeing them to focus upon their core competencies.

Our software solutions - covering CRM, knowledge management, output management, electronic forms and Internet publishing – enable users to share knowledge online, on paper, anytime, anywhere.

As the champions of convergent document technology, Fuji Xerox will continue to provide solutions that bridge the paper and digital worlds and enhance business productivity through the sharing of knowledge.





Richard and Marie Shaw planted 5 acres of vines in McLaren Vale in 1975. Since that time, their plantings have expanded to 155 acres in McLaren Vale and over 1000 in Currency winemaking facilities and cellar door, was established in 2001.

The Shaw family sought to appoint a winemaker who shared both their passion and ethos for taking a 'hands on' approach to winemaking, with an understanding that the greatest wines begin in the vineyard. Their search ended with the appointment expansion, Martyn O'Flaherty joined the team in 2006.

Currency Creek is situated only 4 kilometres from the Southern Ocean and adjacent to Lake Alexandrina. This cool maritime climate promotes a prolonged ripening period, resulting in fruit with distinct lifted varietal definition and elegant complexity.

Ballast Stone Estate produce four labels, namely Steeple Jack, Stonemason, Ballast Stone Estate and Emetior and these wines are distributed throughout Australia. They also grace tables in the USA, England, Canada, China, Singapore, Cyprus, New Zealand and Fiji.

How can Fuji Xerox help your business become more sustainable?

Fuji Xerox provides a solution that meets both business and environmental needs. We can help you minimise both the business and environmental cost of document production and management.

Our equipment features environmentally responsible design and energy efficient enhancements. With Fuji Xerox you can increase productivity and efficiency by making it easier to access and share information across your organisation.



Why are our products the benchmark in sustainability?

Fuji Xerox has been recognised as a leader in sustainability by creating innovative, energy saving vices and taking all our products back at end of life.

Our sustainability initiatives include:

- Re-using parts to avoid 15,500 tons of carbon emissions in 2007 alone.
- Winning Japan's Grand Prize for Energy Conservation for 9 consecutive years.
- New generation products that reduce energy consumption by up to 71%.
- An 'Extended Producer Responsibility' program, whereby we achieve over 99% resource recovery from returned products.
- Committed to achieve 100% Green Power™ at all Australian facilities by 2011.
- A cartridge recovery program to reduce landfill and conserve natural resources.
- ISO 14001 certification for all Australian operations.

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Dr Ian Gould

New Chancellor of UniSA

The University of South Australia is pleased to welcome Dr Ian Gould as its new Chancellor.

Dr Gould is a geologist and has had a long and distinguished career in the Australian minerals industry, having held top executive positions in companies such as Comalco, Rio Tinto and Normandy Mining. He is a past President of the Australasian Institute of Mining and Metallurgy

and is at present Chair of the CSIRO Minerals Sector Advisory Committee and the SA Minerals and Petroleum Expert Group, a Member of the SA Resources Industry Development Board and Chair of Toro Energy Ltd.

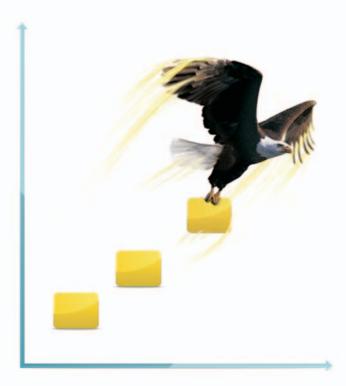
Dr Gould's broad portfolio of corporate governance activities reflects his interests in community and environmental responsibility and the special importance to Australian industry and society of education, science and research and sustainable development.

He has been involved in the governance of the Royal Flying Doctor Service for over 17 years, including as National President in the 1990s. Amongst other positions, he is also the current Chair of the Board of St Andrew's Hospital and Chair of the Council of the Australian Institute of Marine Science, a Commonwealth Government organisation established to better understand and protect the tropical marine environment, including Australia's Great Barrier Reef.

Dr Gould's interests, experience and history of community engagement fit well with the focus of a modern university, like UniSA.

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with the AICC

The Australia-Israel Chamber of Commerce (AICC) is Australia's pre-eminent Chamber of Commerce and one of the country's most prestigious and active business networking organisations. The AICC exists to meet the needs of businesses either by increasing business opportunities of our members within Australia or by increasing bilateral trade between Australia and Israel.

The AICC enjoys a unique position in the Australian business community through its ability to attract the nation's most prominent business and political leaders as both speakers and event attendees. The AICC leverages this extraordinary business network to deliver its members a strong commercial return, both in terms of targeted business promotion and personal access to relevant decision makers.

Established in 1970, the AICC is a national organisation with offices in Adelaide, Sydney, Melbourne, Brisbane and Perth, as well as in Auckland and Tel Aviv. Each of these offices manages an extensive and impressive member network and event series to enhance non-partisan business networking at senior levels and vigorously promotes bilateral trade through inbound and outbound trade missions. Each State Chamber has its own particular benefits, terms and conditions and costings for Membership.

In South Australia the AICC hosts over 60 events per year. Our Major Business Luncheons regularly attract 250+ corporate business leaders. In addition to these lunches, and due to popular demand, we have been organising more smaller events such as our CEO and Up Close & Personal Events, Boardroom Lunches, Seminars and Member Only Events with an attendance of 20 to 100 people that provide quality business networking opportunities and more personal interaction with our guest speakers.

Membership of the AICC is open to any individual or organisation that wishes to join.

Membership of AICC also gives you access to our Young Business Forum (YBF). YBF provides an insight into young business people in South Australia and is committed to fostering the growth of tomorrow's corporate leaders through valuable networking forums and programs. YBF comprises of individuals aged 20-35 from diverse industry sectors who want access networking and development opportunities at an early stage in their careers.

To join the AICC in South Australia please contact:

Diana De Hulsters - Business Development Manager SA/NT

e: diana@aicc.org.au p: 8221 7004 m: 0412 452 169





Winemaker's Notes

Contact for orders is Mr Nathan Shaw, Tel (08) 8555 4215 Fax (08) 8555 4216 nathans@ballaststone.com.au www.ballaststone.com.au





2006 Cabernet Sauvignon

In the 1800s Goolwa was the most important river port in South Australia linked by rail to Port Elliot, where sailing ships unloaded ballast stone to refill their holds with wool and grain for their return trip to England. Buildings on Ballast Stone Estate Vineyards are made from this stone.

This soft, full bodied, fruit driven wine exhibits the aromas of mint chocolate and vanillin oak which carry through to layers of berry fruit and fine tannins on the palate.

ALCOHOL	14.5%
VARIETY	100% Cabernet Sauvignon
GROWING REGION	McLaren Vale
pH	3.51
TA	7.13

Please visit our national website at www.aicc.org.au for updates on events nationally.





SHIRAZ

2006 Shiraz

In the 1800s Goolwa was the most important river port in South Australia linked by rail to Port Elliot, where sailing ships unloaded ballast stone to refill their holds with wool and grain for their return trip to England. Buildings on Ballast Stone Estate Vineyards are made from this stone.

Robust forest berry fruit characters with lingering peppers and fine tannins.

ALCOHOL	14.5%
VARIETY	100% Shiraz
GROWING REGION	McLaren Vale
pH	3.53
TA	6.92



SPEAKER DATE Share the Vision Series: Hon Karlene Maywald MP, Minister for the River Murray; for Water Security 24 Sept Dr Musimibi Kanyoro, Director, Population Program: Packard Foundation, USA 14 Oct YBF & Foundation Daw Park, Dinner at Officer's Mess, Keswick Barracks 23 Oct Remembrance Day Breakfast 7 Nov Share the Vision Series: Hon Dr Craig Emerson MP, Federal Minister for Small Business 20 Nov YBF Twilight Dinner at Barossa Valley Estate 21 Nov Share the Vision Series: Hon Mike Rann MP, Premier, Government of South Australia 26 Nov

Welcome to our New AICC members

The Independent Weekly - Mr Paul Hamra

Colourthinking - Mr Rex Buckingham

Hoshizaki Lancer - Mr Joe Thorp

Milkflow - Mr Trevor Illman

Women's & Children's Hospital Foundation – Ms Rosie Lillas

Australian International Recruitment Services - Mr Peter Sahb

Adelaide Festival Centre - Ms Kathryn Stokes

Macquarie Private Wealth - Mr Dean Austin

Sun Microsystems Australia - Mr Brodie James

Five Reasons Why Your Company Should Be Involved With The AICC

The Chamber offers your company a number of opportunities for adding value to your business in the following areas:

- 1 Strategic Marketing Through promotion, broad-based advertising and niche market opportunities.
- Business Development Through key introductions to business and political leaders and access to Chamber members.
- 3 Staff Development Through business networking functions and the Young Business Forum (only in selected states)
- Corporate Entertainment Through priority privileges at major business luncheons, dinners, receptions and private CEO briefings.
- New Business Opportunity Utilising strategic alliances, technology transfers, joint ventures with Israeli Companies.

AICC CEO Luncheon - Dr Michael Molitor - 22 May







AICC CEO Luncheon - Mr Peter Evers - 29 May







AICC Business Luncheon - Mr Terry Davis - 23 June









*BMW 520d Automatic Sedan, metallic paint, sunroof and Professional Package (Professional Package includes – Head-Up Display, Control Display with 8.8" colour monitor, Professional Navigation, TV function, Voice recognition and Park Distance Control). Offer based on a retail price of \$83,814 (excluding dealer and statutory charges of \$9,896) and a BMW Full Circle subsidy to be applied to the finance contract of \$7,349. BMW Full Circle commercial hire purchase agreement over 48 months with 15,000 km p.a. allowance and a Guaranteed Future Value (balloon repayment) of \$36,708.43. Interest rate is 9.84% p.a. Total amount payable over life of contract is \$99,900.43 (excluding dealer and statutory charges of \$9,896) which is paid out at the end. Offer applies while stocks last to vehicles ordered and delivered between 9 August and 31 October 2008 and cannot be combined with any other offer. "With Guaranteed Future Value (GFV) you can, at contract end, payout or refinance the GFV or return the vehicle to BMW Financial Services, provided that the vehicle has not exceeded the contracted kilometre allowance and meets fair wear and tear conditions. Offer from BMW Financial Services. Terms and conditions apply; consult Adelaide BMW for further details.

AICC CEO Luncheon - Hon Paul Holloway MP - 8 July







AICC Business Luncheon - Mr Ralph Norris - 16 July







YBF Cocktails - Mr Kent Aughey - 17 June







YBF Mining Breakfast – Mr Bob Kennedy & Dr Ian Gould – 1 July









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Specialising in design and web applications, brand audit, re-branding and print, Image has built a solid reputation in Adelaide for practicality and quality products. From the production of business cards to a full compendium of stationery products, Image provides the expertise required to deliver these products on time and to budget.

Image not only provides design and specialised assistance for wide format print and production collateral but also signage and trade show equipment and materials.

As the authorised representative in South Australia for Skyline exhibition equipment, hire or buy your exhibit, delivered to your trade show, installed, anywhere in the world.

Contact Image, or call into 102-104 Halifax Street Adelaide (opposite The Greek); we look forward to being of service.

102-104 Halifax Street Adelaide p (08) 8223 3099 imagebc.com

advertising, web design, brand. production, exhibitions &

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